



Company Slogan

"Where Every Ride Matters"

- Refocus on customer service
- Create culture of member-minded representatives
- Develop a level of contagious accountability
- Educate and engage every employee (Plugged In)

OVERVIEW



- SET History
- Current Challenges
- Improvements
- Pick Up & Delivery Standards
- Facility Portal
- Send Backs
- Member No Show
- Special Services Department
- Provider Portal
- Quality Assurance



Incorporated

Steve Adams founded Southeastrans in Atlanta, GA.

2008

Tennessee

2014

Southeastrans contracts with VSHP to provide services statewide in TN.



Washington, DC

Southeastrans contracts with HSCSN in Washington, DC to provide services for children with special needs.



SOUTHEASTRANS

Georgia

2000

Southeastrans begins brokering GA DCH Medicaid transportation in Atlanta region.

Mobile Leader

In 2011, Southeastrans awarded Mobile Enterprise "Best in Mobile Management" for its NEMT mobile application.

2013

Arkansas

Southeastrans begins operating in multiple AR regions.

Louisiana

Southeastrans contracts with DHH In Louisiana.

2015

2016

2017

Optima Family Care

Southeastrans contracts with Optima in Virginia.

2018

Indiana & Molina Mississippi

Southeastrans contracts with the State of Indiana's Family and Social Services Administration and Molina Healthcare in Mississippi.

Anthem & Amerigroup

Southeastrans contracts with Anthem in VA and Amerigroup in LA.

WellCare

Arkansas & Tennessee

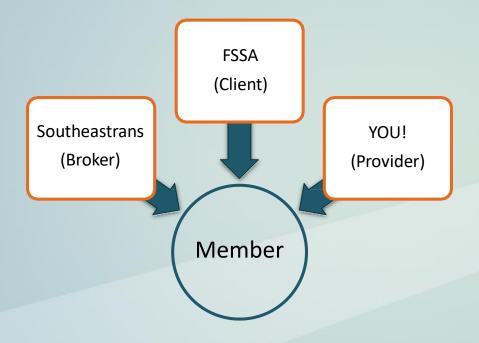
Southeastrans provides NEMT services for WellCare's Medicare Advantage plans.

Southeastrans Confidential Materia

Broker, Client and Provider Relationship



The Broker, Client and Provider work together to provide non-emergency medical transportation (NEMT) services to Indiana Medicaid Members.



- Southeastrans contracts with private companies (providers). Our responsibility is to administer and oversee the NEMT process for eligible individuals.
- FSSA is responsible for assuring that Indiana residents have the opportunity to request and receive Medicaid services, including NEMT, and that providers of these services are reimbursed.
- The Provider is responsible for transporting members safely to their medical appointments in a timely manner.

CURRENT CHALLENGES





Southeastrans can currently fulfill approximately 85% of requested rides

Member awareness has increased the number of requests for rides

Providers' business challenges impact supply of vehicles/drivers

IMPROVMENTS SINCE JUNE 2018





1,300 to 1,500 vehicles currently in the network and growing

Enrollment in gas reimbursement program is shortened /easier

Increased number of iPads in use by providers. Currently a total of 244 providers are in the network with over 66 providers using iPads or similar electronic devices

Increased portal usage (Facility and Member)

Southeastrans Confidentia

We Need Your Help!



As we launch Medicaid Transportation service in Indiana (FSSA) we want to make sure everything runs as smoothly as possible.

- One way you can help us is to let us know the FSSA Medicaid Members
 who you currently transport. This will allows us to verify these trips and to
 associate your company as the preferred provider for the transport.
- You can use the Excel file to enter your current trips or use your own file format and upload the file using the form (sent via email).
- You can also email your list of FSSA Medicaid Members to your Southeastrans Provider Relations Manager for further assistance.

Pick-up and Delivery Standards



NEMT services must comply with the following minimum service delivery requirements:

- Arrival before the scheduled pick-up time is permitted; however, a Member shall not be required to board the vehicle before the scheduled pick-up time.
- The Transportation Provider is not required to wait more than ten (10) minutes after the scheduled pick-up time.
- Members are to be aware of pick-up time for transportation to appointments when the transportation request is made. Any deviation from the stated time of more than fifteen (15) minutes is not acceptable as timely service. For the return pick-up from an appointment, the vehicle shall arrive within one (1) hour from time of notification.
- In multiple passenger situations, ensure that no Member is forced to remain in the vehicle more than forty-five (45) minutes longer than the average travel time for direct transport from point of pick-up to destination.
- Drivers shall deliver Members to their destinations on time for their scheduled appointments and assistance must be provided if requested or necessary.
- If a delay occurs in the course of picking up scheduled riders, the Transportation Provider must contact Southeastrans to inform them of the delay in arrival of vehicle and related schedule.
- The Transportation Provider re-confirms the pick-up time and location with the Member twenty-four (24)
 hours ahead of the scheduled medical appointment.
- The Transportation Provider must arrive on-time to all confirmed appointments.



Scheduling A Trip

SOUTHEASTRANS

ELIGIBILITY

- Southeastrans will determine coverage eligibility for a member each time a trip is scheduled.
- The appointment reason and provider will be verified as an IHCP approved healthcare provider and service.
- Non-IHCP approved services or providers will be denied, and a letter will be sent to the member stating the reason for the denial.

Southeastrans Confidential Materia



PRIOR AUTHORIZATION PROCESS

- Southeastrans will complete and submit all required Prior Authorizations on behalf of the member.
- Prior Authorizations for trips in excess of 50 miles one-way, outside the State of Indiana, or modes of travel by commercial air, bus, or train must be submitted prior to the trip's date of service!

SOUTHEASTRANS

How to Schedule a Trip - Facility

- Non-urgent trips can be scheduled by:
 - using the Facility Portal 24 hours / 7 days a week
 - faxing the Nursing Home Form to 317-642-0913
 - calling the Facility Line at 1-855-325-7588 Monday Friday, 7 a.m. 6 p.m. EST
- If the facility has identified the provider in advance and gained the provider's acceptance, the trip can be scheduled by calling the Facility Dispatch Line at 1-888-822-6124, Monday Friday, 7 a.m. 6 p.m. EST
- Scheduling for urgent trips occurring in <u>less</u> than 48 hours can be completed by calling the Facility Line 1-855-325-7588 - 24 hours / 7 days a week



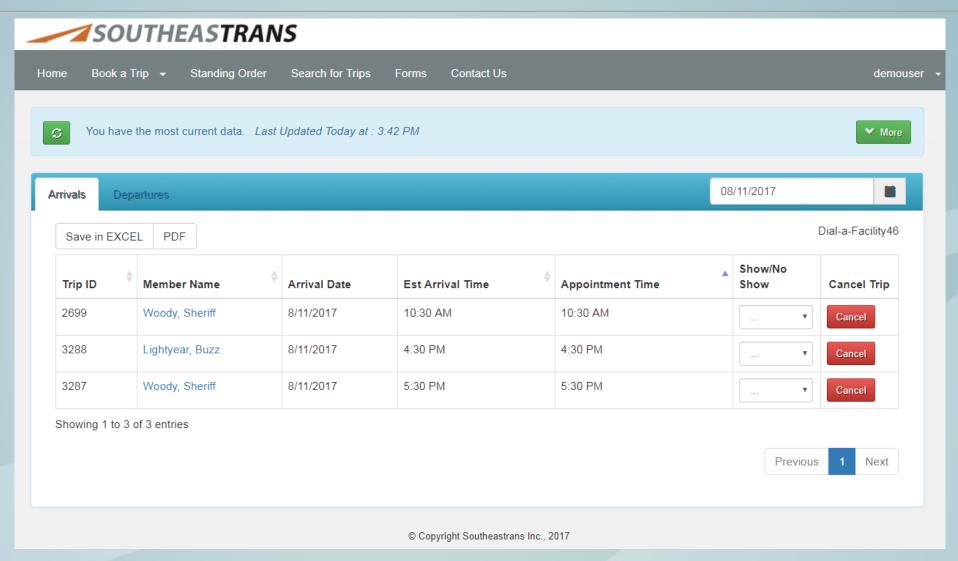
FACILITY Portal Access

Request an Account: www.southeastrans.com/facilities



FACILITY PORTAL





Southeastrans Confidential Material

Special Services Department



Responsible for scheduling Standing Orders (subscription trips to facilities such as dialysis, behavioral health, etc.) and all trips originating from a skilled nursing facility.



Special Services Department



As a Provider, you will be required to complete forms related to a Member's Standing Order:

The Standing Order Modification Form is used to make corrections to standing order trips.

The form is filled out by the Provider and returned to Southeastrans. Southeastrans will contact the Facility to verify and update the manifest with the new changes.

The member or facility will need to set up the first week of trips while the standing order is being processed into the Southeastrans system.

ble form musi	SUBSCRIPTION MODIFICATION FORM tonly be used for advising Southesstrans of permanent changes to sub scriptions.
	vider:
Tod	ay's date:
	mber's Name:
	mber ID:
	son for modification:
Rea	
	Appointment Time Wrong Correct Time
	Time Wrong for Return Pick Up Correct Time
	Pick Up Address Wrong Correct Address
	Drop Off Address Wrong Correct Address
	Member no longer attends
	Leg Missing
	Mode of Transportation Wrong Correct Mode
	Incorrect days Correct Days: SU M T W R F SA
	Other change
Eav com	pleted form to 678 510 1349
	•
	al use only) on contacted at facility
	ntative's Name:

Holiday Schedules



The Southeastrans office will be closed on:

New Year's Day • Memorial Day • Independence Day • Labor Day

Thanksgiving Day • Christmas Day

Southeastrans Dispatch is open 24x7x365

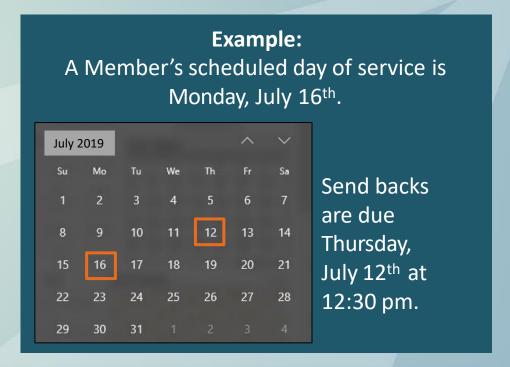
If the holiday falls on a day that is a Provider's regular day of operation, the Provider must be available to transport.

Send Backs



- If you are unable to provide transportation for a Member, you must decline the trip using the iPortal
- Send backs are due two (2) business days prior to date of service to avoid the member missing the scheduled appointment.

Day of Service (Member's Travel Day)	Send Backs due (two business days prior to Day of Service)
Monday	Thursday at 12:30pm
Tuesday	Friday at 12:30pm
Wednesday	Monday at 12:30pm
Thursday	Tuesday at 12:30pm
Friday	Wednesday at 12:30pm
Saturday	Thursday at 12:30pm
Sunday	Thursday at 12:30pm



Member No Show



A member no-show is when a Member is not at the pre-arranged pick- up point within ten (10) minutes of the scheduled time and the

Provider's driver leaves without picking up the Member (due to no fault of the Provider).

The Provider is encouraged to email Quality Assurance (QA) for proper documentation at INQA@Southeastrans.com



The driver must indicate the no show on the iPad.

Member No Show



In the event the iPad is out of service, you must follow the steps below

Arrive to pick up the Member on time.

Notify SETI of the noshow while still at the pick up location. 3. SETI will attempt to contact the Member.

If the Member is confirmed a no-show, SETI will release the Driver.

4.

SETI will send a cancellation notice to the Provider.

Accident/Incident Instructions





Notify

Report

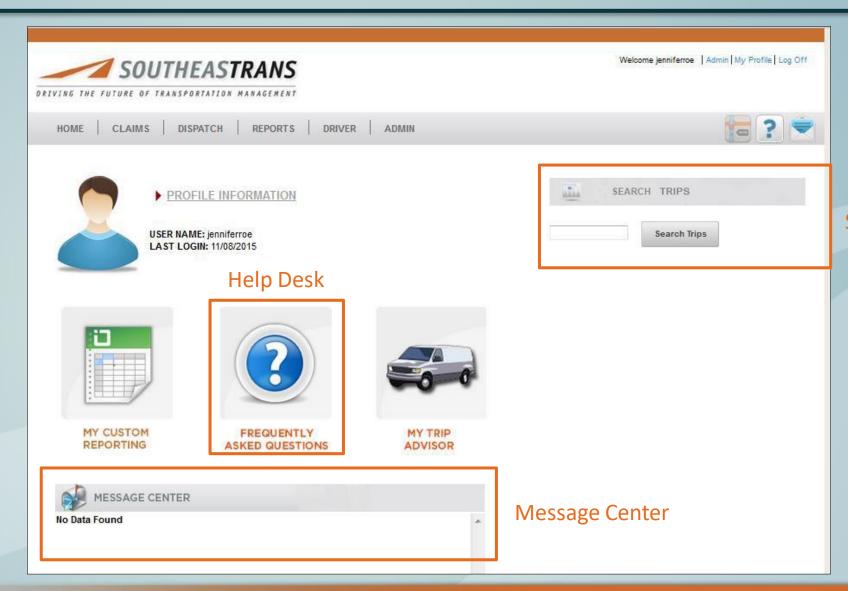
Accident/Incident Instructions



- Call 911 immediately! Have an ambulance dispatched to the scene upon the appearance of any injury to passengers or driver.
- When the ambulance arrives anyone refusing treatment must sign a notreatment no-transport form.
- Southeastrans must be notified next regardless of the day or time of day of any vehicle collisions involving Provider vehicles transporting Member(s) or any other incident resulting in injury or possible injury to Member(s) or anyone else.

iPortal Homepage





Search for Trips

Manifest Reports Overview





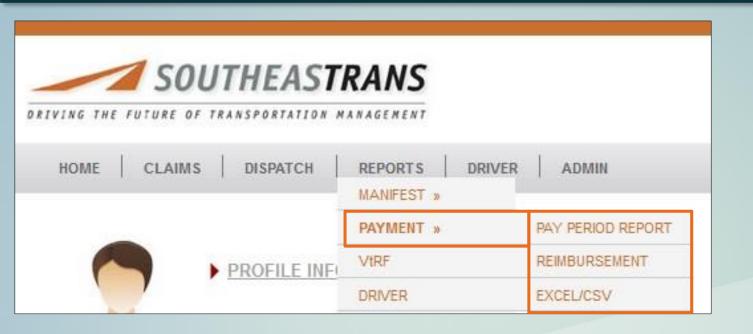
Reports > Manifest

- Manifest Report: Most common manifest format
- Manifest Leg Report: Provides information specific to a Trip Leg
- Excel Data Report: Can be uploaded into other software

Note: Information on the Manifest Reports is live. The reports change as trips are Added, Modified or Cancelled.

Payment Reports Overview





Reports > Payment

- Pay Period Report
 - Summary: Chronological listing
 - Detail: Resembles the manifest report format
- Reimbursement Report: Main payment report; Only report that lists denials
- Excel/CSV Report: Can be uploaded into other software; Very large and not printer friendly

Manifest Instructions



SOUTHEASTRANS Provider: Speedy Z's Date: 11/13/2017 Modified Cancelled New Total NEW Leg ID: 9002 Trip ID: 4634-A Client: Anthem Plus Mbr ID: 599 Mbr Name: Mbr Age: 27 The Trip ID number is also referred to as PU Date/Time: 11/13/2017 7:15 AM Address: Richmond, VA, 23223 Phone #: the Trip Number. PU Notes: The Leg ID identifies each leg of the trip DO Date/Time: 11/13/2017 7:45 AM enter, 1250 East Marshall St., Richmond, VA, 23298 Phone #: (804) 828-2467 The Trip Type by number. displays whether the DO Notes: trip is a "Demand" or Esc: 0 Att: 0 Infant Seat: 0 Car Seat: 0 Booster Seat: 0 Trip Type: Demand Mobil "Subscription trip. 4.98 Unloaded Miles: Member No Show: N Est. Miles: The Pick Up and Trin ID: 4634 B Leg ID: 0003 Client: Anthem Plus Mbr Name: Mbr ID: 599 Mbr Age: 27 Drop Off Note field displays manifest PH Date/Time: Will Call Address: VCU Medical Center, 1250 East Marshall St., Richmond, VA, 23298 Phone #: (804) 828-2467 notes entered by the PU Notes: Call Center. DO Date/Time: 11/13/2017 10:30 AM Address: Richmond, VA, 23223 Phone #: DO Notes: Esc: 0 Att: 0 Infant Seat: 0 Car Seat: 0 Booster Seat: 0 Mobility: Ambulatory Trip Type: Demand Est. Miles: 4.85 Unloaded Miles: Member No Show: N Special Rate:

The manifest header displays the Provider name and date of the trip(s). The number of New, Modified and Cancelled* trips are also displayed.

Manifest Instructions



The trips on the manifest are listed in chronological order (date & time) based on the pick up time for the A Leg.

Est. Miles:

	SOU	THEASTRANS				_	
Provider: Speedy Z's	Date: 11/13/2017	New 4	Modified	0 C	ancelled	0	Total
		NEW					
Trip ID: 4634-A Leg ID: 9002 PU Date/Time: 11/13/2017 7:15 AM PU Notes:		Mbr Name: nond, VA, 23223		M	(br ID: 599 Phone	#:	Mbr Age: 27
DO Date/Time: 11/13/2017 7:45 AM DO Notes: Trip Type: Demand M Est. Miles: 4.98 Unloaded Miles:		0 East Marshall St., Ri Esc: 0 Att: 0 Inf aber No Show: N					(804) 828-2467
Trip ID: 4634-B Leg ID: 9003 PU Date/Time: Will Call PU Notes:	Client: Anthem Plus Address: VCU Medical Center, 125	Mbr Name: (50 East Marshall St., Re	ichmond, VA, 232		(br ID: 599 Phone	#:	Mbr Age: 27 (804) 828-2467
DO Date/Time: 11/13/2017 10:30 AM DO Notes:	Address: , Richn	nond, VA, 23223			Phone	#:	(00) 11/001
Trip Type: Demand M	obility: Ambulatory I	Esc: 0 Att: 0 Inf	ant Seat: 0 Ca	r Seat: 0	Booster Seat:	0	

Member No Show: N

4.85 Unloaded Miles:

Special Rate:

Additional legs are listed under the A Leg.

^{*} New – the number of trips that were recently added to the manifest

^{*} Modified – the number of trips that were modified since being accepted by the Provider

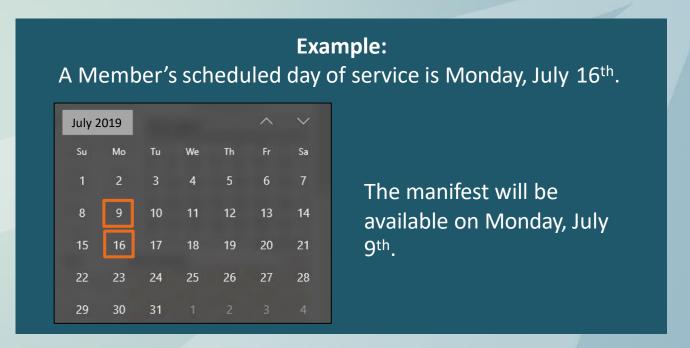
^{*} Cancelled – the number of trips cancelled since being accepted by the Provider

Manifest Delivery Schedule



- Manifests are available on the portal thirty (30) days prior to the day of service
- A member or facility can schedule 30 days prior to the appointment date to secure transportation

Day of Service (Member's Travel Day)	Manifest is Available (thirty days prior to Day of Service)			
Monday	Monday at 12am			
Tuesday	Tuesday at 12am			
Wednesday	Wednesday at 12am			
Thursday	Thursday at 12am			
Friday	Friday at 12am			
Saturday	Saturday at 12am			
Sunday	Sunday at 12am			



Manifest Delivery Schedule



- Subsequent manifests, including new trips that may occur within the next 24 hours, trip modifications and cancelled trips, are available every 4 hours
- Urgent trips are available within 5 minutes of being assigned to the Provider

PU Date/Time: 11/13/2017 7:15 AM

PU Notes:

DO Date/Time: 11/13/2017 7:45 AM

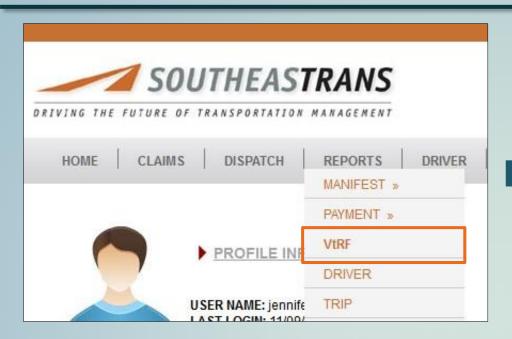
DO Notes:

Manifests may list multiple trips.

Review the trip date of each trip on the manifest.

Virtual Trip Reimbursement Form







Reports > VTRF

- Displays all information captured by the iPad
- Used to submit or re-submit trips to the Claims Department

Trip Report





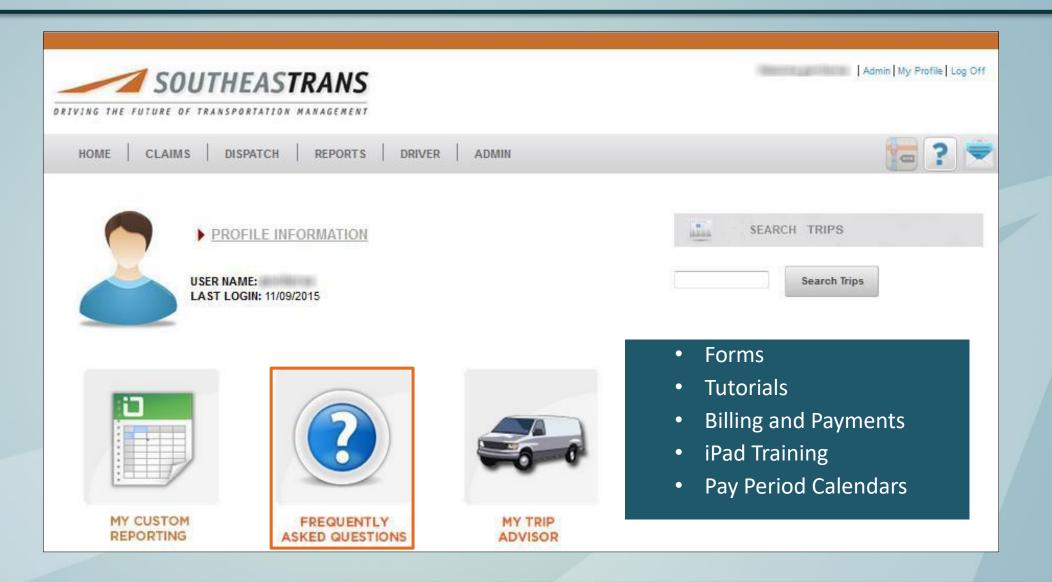


Reports > Trip

- Displays the Manifest
- Historical report of the Dispatch screen
- Can be used for spreadsheet dispatching

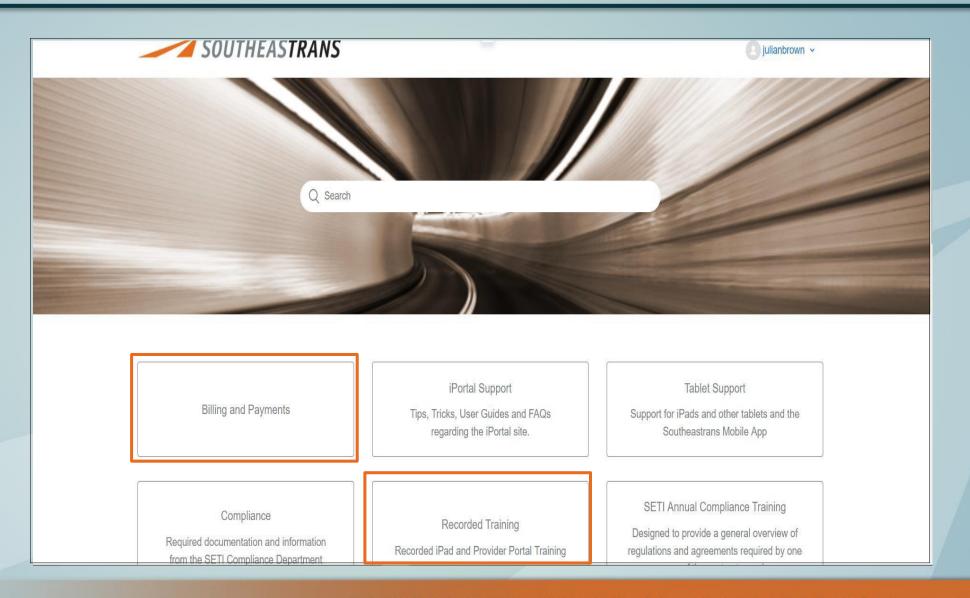
Self Service Help Desk





Self Service Help Desk





Self Service Help Desk



Southeastrans Help Desk Contact Information

iSupport@southeastrans.com

Quality Assurance Department



Customer satisfaction is the ultimate measure of success for Southeastrans, Inc. Southeastrans strives for complete customer satisfaction throughout the transportation management and service delivery process.



Quality Assurance Department





Complaints from customers, facilities, or the general public are indications that a service function has failed to perform as intended and that a quality issue needs to be addressed. All complaints are taken very seriously and given the highest priority for investigation and resolution. Complaints may be received verbally by telephone or in person, or in writing. Regardless of the origin or the method by which the complaint is received, all complaints are processed in the same manner.

INQA@Southeastrans.com or 1-888-833-4154

Quality Assurance Department



Southeastrans' Quality Assurance Department records, tracks, and manages complaint investigations using the process below:

- All complaints are tracked and reviewed.
- The QA Department completes the Request for Explanation form and sends to the involved Provider.
- Transportation providers have 24 hours to respond in writing.
 - The QA Department conducts an investigation and develops a recommendation for complaint resolution.
 - All complaint resolutions must be completed within three business days.
 - A Complaint Summary Report is produced each month.



Program Integrity



What is Fraud, Waste & Abuse (FWA)

Fraud: The intentional deception or misrepresentation that an individual knows, or should know, to be false, or does not believe to be true, and makes, knowing the deception could result in some unauthorized benefit to himself or some other person(s).

Waste: The **over-utilization** of services, or practices that result in unnecessary costs.

Abuse: Practices that are inconsistent with sound fiscal, business, or medical practices, and result in an unnecessary cost to the Medicaid and Medicare program, a reimbursement for services that are not medically necessary, or services that fail to meet professionally recognized standards for health care.



Help fight Fraud, Waste, or Abuse.

WW

Providers and Drivers should report suspected abuse and/or neglect of a member to Southeastrans. Southeastrans will forward this information to our Client and/or the appropriate State Agency pursuant to the laws and regulations of the State in which the member resides. Reports can be made anonymously.

Fraud

Any attempt to scheme or defraud any healthcare benefit program; any attempt to obtain money or property of any healthcare benefit program.

Waste

The over utilization of services that may result in unnecessary costs to the healthcare system.

Abuse

Any actions resulting in unnecessary costs to the healthcare system, improper payment for services, services that are medically unnecessary.

Don't be afraid to report suspected fraud, waste, or abuse. You are protected against retaliation or retribution for a report that is provided in good faith.

If you have knowledge of fraud, waste, or abuse contact:

Internal Audit Department (404) 942 - 4278 reportfraud@southeastrans.com Office of Inspector General (OIG) 1.800.433.3982

Medicaid Fraud Control Unit (MFCU) 1.800.433.5454 Southeastrans Ethics Compliance Line Program 1.855.299.9309 https://southeastrans.alertline.com

KEY CONTACTS



FACILITY OUTREACH MANAGER	Jodie Little	317-671-2249	JoLittle@Southeastrans.com
Provider Relations Northern Region	Kristy Swoveland	765-602-6004	KSwoveland@Southeastrans.com
Provider Relations Southern Region	Steve Buckner	404-307-2074	Sbuckner@Southeastrans.com
Where's My Ride		1-855-325-7586 (Option2)	
Facility Reservation Line		1-855-325-7588	
Provider Dispatch Line		1-855-325-7611	
Facility Dispatch Line) for Trip Leg ID's with preferred EMS relationship)		1-888-822-6104	
Quality Assurance		1-888-833-4154	
Gas Reimbursement			INGR@Southeastrans.com
Claims Inquiries			INClaims@Southeastrans.com
Compliance Manager	Jennifer Roe	317-619-9262	JRoe@Southeastrans.com





Session Survey

Please use the QR code or the weblink below to complete a survey about the session you just attended. Each session has a unique survey so be sure to complete the appropriate one for each session you attend. We will be taking your feedback from this survey to improve future IHCP events.



https://tinyurl.com/fssa1084